

Cover Letter

409 Words

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Dear Hiring Manager,

Most industrial AI initiatives fail at the same inflection point: the transition from pilot to production. While Siemens positions itself as the global market leader in industrial AI with cutting-edge copilots and NVIDIA partnerships, clients still struggle to navigate the gap between innovation and tangible shop-floor value. I have spent the last decade solving precisely this challenge.

At Continental, I developed ML models for tire curing process optimization that reduced scrap rates by 23% and generated €6.2M in annual savings across 4 plants. More critically, I scaled this solution to 12 additional plants globally by building a reusable deployment methodology that reduced time-to-production from 9 months to 3 months. This is the bridge your clients need: not just proof-of-concept innovation, but industrialized delivery frameworks that address technical integration, organizational resistance, and ROI justification simultaneously. At Knorr-Bremse, I deployed reinforcement learning systems for production scheduling at 3 pilot plants, achieving 18% OEE improvement and 12% energy reduction. The technical foundation required deep IT-OT convergence: I architected enterprise data lake solutions integrating SAP, MES, OSIsoft PI historians, and IoT sensor streams, then enabled real-time ML inference at the edge with sub-100ms latency. This capability to navigate legacy industrial environments while implementing modern AI infrastructure directly addresses the architectural tension your clients face between cloud connectivity requirements and OT security constraints.

Beyond technical delivery, I have built AI organizations from greenfield: growing teams from 5 to 62 professionals across Munich, Budapest, and Pune, and managing distributed teams of 35+ across Germany, Romania, and Mexico. This experience scaling multidisciplinary teams mirrors the challenge Siemens Advanta faces: rapidly developing expertise in newly acquired technologies like Altair and Dotmatics, then translating them into compelling client delivery methodologies that justify the €9.5 billion investment in your ONE Tech Company transformation.

My earlier tenure at Siemens gave me foundation in SIMATIC and the early MindSphere ecosystem. I bring passion for returning to help clients unlock the full potential of Siemens Xcelerator, Industrial Edge, and the digital twin capabilities that now define your visionary market position. The combination of insider platform knowledge and external industrial AI delivery experience positions me to accelerate your clients' transformation programs with both technical credibility and commercial pragmatism.

I would welcome the opportunity to discuss how my pilot-to-production methodology and IT-OT integration expertise can help Siemens Advanta clients achieve measurable ROI from their industrial AI investments. I am available for a conversation at your earliest convenience.

Sincerely,

Dr. Stefan Brenner

Generation Settings

Tone

Executive Peer

Length

Standard (350 words)

Hook Style
Challenge-Focused

Closing Style
Meeting Request

Language
Auto-detect

Market Style
Auto-detect

 **Annotations**